



# Austin Commercial

An Austin Industries Company

March 1, 2005

DP Electric  
Mr. Dan Puento  
President  
602 S. Perry Lane  
Tempe, AZ 85281-2998

Austin Commercial, L.P.  
Construction Manager/General Contractor  
2538 E. University Drive, Suite 200  
Phoenix, Arizona 85034  
602/267-1761  
602/267-1879 (Fax)  
ROC 171634

Re: Subcontractor Support

Dear Dan,

As we get farther and farther along on our projects, the fruits of our labor get more and more visible. Though they teach us in "CMAR School" to take all of the credit, it's really the subcontractors who make a project successful.


We have been very pleased with the performance of DP Electric. It all started with professionalism and flexibility at the proposal stage. Good pricing, real value engineering and creative strategy resulted in an excellent start to the project.

Your staff has always been willing to jump right in, find solutions and overcome obstacles. Despite significant pressures at times, we could always depend on your team to come through.

I particularly appreciate your support in our pursuit of other work. Conceptual estimating and really competitive pricing have helped us in a number of opportunities.

I can highly recommend you to any of our customers and look forward to our next project.

Sincerely,  
Austin Commercial



Joe Lauer  
Area Manager